



# Technology for a new electric world

# Who we are

We are experts in customised, high-tech electrical solutions, with 55 years' experience.

Our solutions are focused on **digitalising the electrical network** in order to integrate more renewable energy generation, enable greater sustainable mobility, and guarantee supply for buildings and infrastructure with critical energy needs.

Thanks to our permanent commitment to technological and industrial innovation, we have positioned our **technology** worldwide to become a global player.

Faced with the urgent challenge of decarbonizing the economy, we promote the development of the electricity sector with a view to **enabling the energy transition**.

## Global footprint



# Ormazabal in figures

Ormazabal had a turnover of more than **617 million EUR** in 2022 and a strong international presence. We have **16 production centres** worldwide, and a presence in over **50 countries** through subsidiaries and distributors. This solid international presence, combined with a workforce of **more than 2,400 highly qualified professionals**, allows us to be close to our customers, adjusting to the characteristics of local markets to respond quickly and personally to their needs.

## Experience in:



### Smart and digital distribution networks.

We support the main electric utilities in the deployment of their automations.

- More than 15 years digitalizing the medium voltage network.
- Supporting major utilities in their network automation deployments.
- More than 24 million consumers benefit from our solutions.



### Renewable generation and storage

We collaborate with the leading technologists in the sector.

- More than 30 years of experience
- More than 150GW protected and automated worldwide
- More than 250MW installed in energy storage
- Present in major green hydrogen generation projects.



### Green mobility

We support the main players in the development of their infrastructures

- Connection to the network of 20% of Europe's ultra-fast recharging stations.
- Electrification of ports, railways and metros
- Benchmarks in electrical connections for hydrogen mobility



### Sustainable buildings and infrastructures

We are present in all types of project

- Electrification of the first Tier IV data centre in Europe
- Present in more than 80 airports, in hospitals, industries, hotels, shopping centres, etc. all over the world.

# We carry innovation in our DNA

Ormazabal is innovation. Our firm commitment in its three axes (technological, industrial and commercial innovation), has enabled us to be a globally recognised company.

## Technological innovation

At Ormazabal, we are committed to technological innovation, a strategy that we continuously reinforce, with an annual budget of **4%** of our turnover earmarked exclusively for **R&D&I**, and a team of **250 technologists** from 10 different nationalities who carry out their professional work worldwide.

In addition, we have a **research and technology centre that is unique in the world**, with an accredited and independent 2.5 GW laboratory connected to a real, fully configurable experimental network. This facility allows us to test technologies, products and applications in a real and safe environment, without interfering with the customers' actual electrical network.

At Ormazabal we understand that a high rate of innovation requires us to be **vertically integrated**, which is why we develop all the technology contained in our solutions, from electrical interruption and breaking, insulation technology, to firmware and communications. In fact, all the **products** we develop are **digital natives**, i.e. they integrate 'intelligence' from their very conception, to ensure network automation and optimisation as assets.

Our continuous commitment to the development of cutting-edge technology has meant that we currently hold **300 patents and intellectual property registrations**.





## Industrial Innovation

At Ormazabal, we are committed to industrial innovation focused on maximum global efficiency, combined with local adaptation capabilities. To this end, the company constantly invests in updating our **global production platform**. We have the most cutting-edge equipment and processes of industry 4.0, implementing the most advanced quality management systems with facilities close to our customers and their needs.

As a result of this commitment to industrial innovation, at Ormazabal we currently have a **global and resilient supply chain** that allows us to take our products to more than 150 countries every year.

## Commercial innovation

At Ormazabal, we are also committed to innovation in our relationship with our customers, placing them at the centre of everything, with the aim of always achieving **excellence in advice and service**.

To this end, at Ormazabal we have a team of professional experts in the electrical network, who accompany our customers throughout the entire process, from the identification of the specific need to the after-sales service.

# Sustainability at the heart of our business

At Ormazabal we are characterised by a solid commitment to people, which extends to all the workers in the organisation (ISO 45001 occupational health and safety management system certifications), as well as to the users of our devices, as these are designed and manufactured in accordance with the strictest international safety standards.

Likewise, the company maintains a firm commitment to the environment in all of its facilities, minimising the visual and noise impact and emissions, both in our industrial processes and in our end products.

We promote sustainability through the development of energy-efficient solutions with a circular design approach, from initial conception to the end of their service life.



# We are the origin of **velatia**



Ormazabal is the company that gave rise to Velatia in 1967. Velatia is a **family-run, industrial and technological group of international scope**, composed of companies offering advanced technological solutions in line with the development of the smart city. Through its different business lines, Velatia contributes to the development of electric networks, communication networks and digitalization, as well as to the promotion of energy efficiency, aeronautics, smart engineering and electronics.

The company's ability to anticipate, its quest for excellence and its vision of the future have made it a global group.

Velatia is committed to the culture of innovation as the best way to boost growth. Throughout its more than 50 years of existence, this strategy has led it to incorporate various companies that complete its industrial activity. Today, the Velatia Group is made up of eight companies: Ormazabal, Ikusi, Wec, Stratenergy, Smarmec, Supsonik, Gosa and Idistek.

With revenue of **more than 735 million EUR**, Velatia is made up of more than **3800 professionals** who carry out their activities on all five continents, committed to innovation in order to meet customer requirements.



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More info

